



## In charge Business Development

Ideal candidate must have good knowledge & experience with regards to below mentioned requirements:

- · Acquire business target (Business Generation) as set in the Annual Budget
- Establishing liaison, acquiring specifications related to bids, and responding to inquiries/queries received (from client side).
- Synopsis preparation, traison with internal stakeholders & Departments, Pre-qualifications & Bids preparation
- Read inquiry documents, prepare synopsis, and obtain feedback from concerned persons to assist management for decision on bid(s) along with Project Progress Reports & Marketing presentations

## Division & Location

Descon Engineering Limited - Construction Division - Pakistan

## **Eligibility Criteria**

Sachelor of Engineering, MBA (Marketing) would be a plus with at least 8 to 10 years of prior experience in Business development in reputable Engineering Firms.

## How to Apply

Interested candidates can apply at below mentioned email by January 30, 2024: Hr.const.pk@descon.com