



Join Our Winning Team As A **TERRITORY MANAGER**

Euro Oil is an Oil Marketing Company that is committed to providing products that deliver the best quality and performance while adhering to the highest safety and environmental standards.

Equipped with international experience, superior products and exceptional services, we intend to transform the industry landscape. We apply modern and innovative practices in our business operations to deliver Fuel for Life.

RESPONSIBILITIES:

- Responsible for maintaining a good relationship between Euro Oil and the retailer on site level
- Help, support, and advise retailers to ensure maximum profitability for Euro Oil and the retailer
- Guide and motivate the retailers to maximize their sale potential while keeping Euro Oil's interests protected
- Supporting and ensuring that retailers deliver their best performance in all quarters
- Strategize to meet sales and retail targets for your allocated geographical area
- Ensure that the retailer trains their staff and works on their development so they can deliver a great consumer experience

REQUIREMENTS:

- A graduate degree preferably an MBA with 5-6 years of OMC experience will be preferred
- A well-organized individual with great communication, management, and negotiation skills
- Someone who is proactive, motivated, a risk taker (within the company's HSE standards), and has a fair knowledge of how site operations work

LOCATION:

Lahore
Apply at hr@euro.com.pk

LAST DATE TO APPLY:

31st December 2023