



JOIN THE PIONEERS YOUR CAREER HIGHLIGHT!

Export-Import Bank of Pakistan is looking for exceptional candidates that are passionate, driven, visionary go-getters to join its seasoned team pioneering the development of Pakistan's very own official Export Credit Agency. We offer not just an inclusive & dynamic work environment that values diversity, innovation, and growth but also a fulfilling career path. Make EXIM Bank your career's highlight.

Group Head – Strategy & Business Excellence | Islamabad.

Brief Job Description	Lead strategic planning and relevant decision-making for EXIM Bank, coordinate the planning process, and propose strategic alternatives based on research and analytics. Plan and oversee strategic initiatives, collaborate with institutions, and develop K.P.Is. Build international relationships for capacity building and risk sharing. Provide analytics for decision making, monitoring industry trends and legislation, improve operational efficiency and lead internal & external communication initiatives. Identify market gaps and develop innovative products. Align products and services with the customer's needs, oversee surveys and focus groups. Lead HR Management to attract and develop a skilled team. Participate as a key member of EXIM Bank's Executive Management Team. Network with stakeholders and promote EXIM Bank's role in supporting Pakistan's exports. Ensure compliance with regulations; foster innovation and excellence.
Qualification	Minimum Bachelor's degree (or equivalent) in business administration or other relevant fields from a leading international university or a local one recognised by the Higher Education Commission (H.E.C.).
Experience	Minimum 15 years of relevant work experience in/with leading financial institutions, with minimum 4 years of leadership experience with similar scope of work, in/with financial institutions in Pakistan and/or internationally. We are looking for an outstanding and accomplished Strategic Planner with international exposure in trade finance with industry leaders, who have the track record of innovating, creating and implementing out of box programmes & products and can get the job done.

Manager Risk – Architecture & Control | Islamabad.

Brief Job Description	Develop risk framework following SBP guidelines on Credit Risk, Market Risk, Liquidity Risk, Operational Risk policies, etc. Enhance credit/trade insurance models. Implement Basel and stress testing frameworks. Provide periodic reports to Regulatory, Board Committee, etc. Coordinate with the stakeholders and set & monitor risk limits. Review new product and policies and advice controls. Other tasks as assigned by the Head of Risk.
Qualification	Minimum of Bachelor's in Finance or Economics, from a university recognised by the Higher Education Commission (H.E.C.), preferably with professional qualifications such as FRM, CFA, etc.
Experience	Minimum 8 years of relevant experience under risk management of a Commercial Bank, Development Finance Institute or Financial Institute.

APPLY NOW!

- If you possess the credentials in seeking, we want to hear from you. Apply through <https://njp.gov.pk> OR send us your Curriculum Vitae (C.V.)/Resume at the **Mailing address:** Head of H.R., Export-Import Bank of Pakistan (EXIM Bank), 5th Floor, Evacuee Trust Complex, Agha Khan Road, F-5/1, Islamabad.
- Deadline for submission of applications is **21st of December, 2023.**
- EXIM Bank reserves the right to reject any/all application(s) without assigning any reason whatsoever.
- EXIM Bank reserves the right to relocate employees from time to time.
- EXIM Bank reserves the right to consider your application for any position in this advertisement, in addition to the one applied for, as it deems fit and subject to eligibility.
- Females and differently-abled persons meeting the mentioned qualifications & experience are encouraged to apply.
- Only candidates shortlisted for interviews will be contacted.

PID (I) 3478-23

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Contributing Towards a Positive Trade Balance