



WE ARE LOOKING FOR A

LEAD SALES OPERATION

SKILLS & COMPETENCIES

- Create Potential customer sales lead analysis, planning, and implementation of sales metrics.
- Drive seamless execution of daily, weekly, and monthly sales plans, according to the sales forecast ensuring productivity of sales visits.
- Oversee coordination with planning and production units, guaranteeing accurate and timely processing of orders to meet sales targets.
- Provide comprehensive after-sales support to customers and notify stakeholders of delays or challenges.
- Implement CRM systems effectively, develop crucial SOPs, and maintain Sales KPIs plus dashboards.
- Develop and maintain sales funnel, and ensure the sales team is following the same.

Experience

5-6 years of relevant experience in Large Manufacturing/Retail/FMCG concern

Location

Lahore

Education

MBA/MS/MA in relevant field
Knowledge of SAP, tableau, and Power BI is preferred

APPLY NOW

career@roshanpackages.com.pk

