



## WE'RE HIRING! SALES MANAGER



## JOB SUMMARY

The Sales Manager will be responsible for developing and implementing the company's sales strategies for solar products. He will identify potential markets for the products and services offered, conduct competitor and price analysis, and develop and maintain relationships with key clients. Additionally, the Sales Manager will oversee the sales engineers and ensure targets are met on a monthly and annual basis.

## QUALIFICATIONS

- Graduate in Business Administration (Marketing).
- Minimum of 10 years of experience relevant Sales/Business Development experience, preferably in the renewable energy industry
- Experience with off-grid, grid-tied, and hybrid solar power systems.
- Excellent communication, negotiation, and interpersonal skills
- Demonstrated ability to identify opportunities, develop sales strategies, and handle client relationships
- Ability to lead and motivate a team to achieve sales targets
- Aptitude for problem-solving, critical thinking, and decisionmaking

Job offers market competitive salary & benefits, excellent working environment and ample growth apportunities.

Interested candidates meeting the criteria are encouraged to apply at email hr@tajsol.com or WhatsApp 0311 825 0037 latest by December 2,2023.

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