



Movement that inspires

**Career opportunity
At KIA MOTORS SOCIETY**

General Manager Sales

Karachi

REQUIREMENTS:

- Leadership, strategic thinking, communication.
- Multitasking
- Sales management, team work & collaboration, relation building, negotiation skills.
- Master's degree or relevant experience
- 5+ years' experience in Sales
- Strong organizational, critical thinking, and communications skills

JOB DESCRIPTION:

- Identifying and pursuing new sales opportunities, while also maintaining existing client relationships.
- Maintaining knowledge of real estate market trends, competitors, and regulatory requirements.
- Developing and implementing sales strategies to achieve sales goals and revenue targets.
- Managing and motivating a sales team, including training and setting performance targets.
- Involve participating in networking events, attending industry conferences, and representing the company at trade shows and other events.
- Providing sales forecasts and reports to management.
- Analyzing market trends, & competitor activity.
- Analyze customer needs to inform sales strategy.
- Managing customer complaints and issues.
- Ensure customer satisfaction and retention.



Mention the position (General Manager Sales) as a subject line and send your resume on the following email address:

hr@kiamotorsociety.com