

COMPANY OVERVIEW

One of the emerging venture capital companies is expanding and seeks passionate individuals to create the leading venture capital company in the Region:

CHIEF OPERATING OFFICER – VENTURE CAPITAL

As Chief Operating Officer of our Venture Capital Company, you will lead our organization and set up this new subsidiary from the ground up, charting the course for the future of our venture capital endeavors.

Key Responsibilities

- Build the venture capital (VC) team from scratch with perspective of deal sources, incubation and investment / portfolio management.
- Contribute to the formulation of the firm's investment strategy, helping to define target sectors and markets for investment.
- Lead a team of investment professionals, providing mentorship, guidance, and fostering a collaborative and innovative culture.
- Deal sourcing and identification of business opportunities and markets, through idea generation, building network of incubation centres, corporate intelligence/market research and networking.
- Oversee the complete investment lifecycle, due diligence, investment closure and monitoring key portfolio companies.

Education

- Minimum 16 years of education, from a renowned HEC recognized university or institution / equivalent foreign degree holder institution, in a relevant field, preferably in Finance or Computer Science / Engineering or IT.

Experience

- Minimum 14-18 years of professional experience, preferably in a large national / multinational organization. The candidate must possess at least 5-7 years of related functional experience in a similar role preferably in investment banking or venture capital or private equity at an equivalent position or in one level below position.

Requirements

- Proven experience and deep understanding in investment banking, private equity, VC dealing in M&As, project finance, strategy consulting and business development.
- Demonstrated experience of raising money for startups from local or international investors will be a huge plus.
- Strong entrepreneurial experience, including launching a tech startup, coupled with expertise in organizational and financial aspects of transaction-related work.
- Proven success in ecosystem development, partnership management, and portfolio oversight.
- Exceptional negotiation, communication, and interpersonal skills, with a proven ability to collaborate across functions.
- Proficiency in vendor management, contract negotiation, and partnership development.
- Strong analytical acumen and problem-solving skills, grounded in data-driven decision-making.
- Knowledge of regulatory requirements and industry best practices.
- Candidates with prior startup management or VC experience in both Pakistan as well as internationally will be preferred.

Age

The candidate should not be more than 50 years of age as of the last date of submission of application.

If you have the required experience and educational qualification to take up the challenging role, you are requested to apply by **September 27, 2023** at <http://jobs.hrs-int.com/>

Only shortlisted candidates will be contacted.

www.hrs-int.com

