

COMPANY OVERVIEW

One of the emerging financial companies is expanding and seeks passionate individuals to create the leading financial company in the Region:

CHIEF OPERATING OFFICER – FINTECH

As Chief Operating Officer - FinTech, you will play a pivotal role in transforming our multi centum billion portfolio into the digital age with a trillion rupees turnout. We are looking for leadership in the industry in three years and domination of the FinTech landscape.

Key Responsibilities

- Lead and establish a digital FinTech organization from scratch, but building on the centum billion rupee business we have, designing processes and fostering a dynamic culture that aligns with our company vision.
- Develop and execute a comprehensive strategic plan to drive business growth, market expansion, and revenue generation within the FinTech sector.
- Drive the implementation of new FinTech products, services, and features that address customer needs and improve user experience.
- Develop partnerships and alliances to create a digital eco-systems and enhance scale and magnitude of business with pervasive coverage of multiple platform and gateways.
- Build, lead and mentor a dynamic team of diversified talents, ensuring performance, creativity, and idea generation to maximize cumulative potential of the team and the business.
- Identify emerging market trends, technologies, and competitive landscape to inform product development and enhance customer offerings.
- Establish and nurture relationships with key stakeholders, including partners, investors, regulatory bodies, and industry influencers.
- Establish performance benchmarks, targets and incentives to drive the team's timely and successful goal attainment.
- Oversee financial planning, budgeting and resource allocation for the FinTech division, ensuring optimal resource utilization and cost efficiency.

Education

- Minimum 16 years of education, from a renowned HEC recognized university or institution/equivalent foreign degree holder institution, in a relevant field, preferably in Finance, Business Administration or Computer Science.

Experience

- Minimum 14-18 years of professional experience, preferably in a large national / multinational organization, with at least 5-7 years of related functional experience in a similar role at an equivalent position or in one level below position.
- Knowledge of payment services or digital payment data will be an added advantage.

Requirements

- Proven experience and deep understanding of FinTech trends, technologies, and regulations, with a track record of strategic positioning.
- Preferably, experience of FinTech applications development and launch in the local and/or international market.
- Visionary leader capable of identifying market gaps, innovating solutions and executing growth-driven strategies.
- Strong financial management skills, making sound decisions to optimize resources and drive profitability.
- Proficient in project management methodologies, ensuring efficient resource allocation and project execution.
- Proficient in leveraging technology and data insights to inform product development and enhance user experiences.
- Proven track record in digital product management.
- Strong networking skills and relationships with relevant stakeholders.

Age

The candidate should not be more than 50 years of age as of the last date of submission of application.

If you have the required experience and educational qualification to take up the challenging role, you are requested to apply by **September 27, 2023** at <http://jobs.hrs-int.com/>

Only shortlisted candidates will be contacted.

www.hrs-int.com

